



KEY EUROPEAN PLAYERS BY SECTORS IN INDIA

Based on a document produced by the European Business Group in India (EBGI)

AVIATION SECTOR (23)

COMPANY	COUNTRY	MAIN BUSINESS ACTIVITY
Aer Rianta	Ireland	Airport Duty Free
Air France/KLM	France/Netherlands	Airline
Airbus	Germany, France, Spain, UK	Aircraft Manufacturing
Austrian Airlines	Austria	Airline
British Airways	UK	Airline
Celebi	Turkey	Cargo & Ground Handling
DHL	Germany	Logistics
EADS	France, Germany, Spain, Netherlands	Defence, Aircraft Manufacturing, MRO
ExecuJet	Switzerland	General Aviation
Finnair	Finland	Airline
Fraport	Germany	Airport Operations
Globeground	Germany	Ground Handling Services
LSG Sky Chefs	Germany	Airline Catering
Lufthansa German Airlines	Germany	Airline
Menzies	UK	Ground Handling Services
Prontec/INECO	Spain	Engineering
Rolls Royce	UK	Aircraft Engine Manufacturing
Siemens	Germany	Airport Operations, Equipment Supply
Snecma	France	Aircraft Engine Manufacturing and MRO
Swiss	Switzerland/Germany	Airline
Turbomeca	France	Aircraft Engine Manufacturing
Unique Zurich	Switzerland	Airport Operations
Virgin Atlantic	UK	Airline

BANKING & FINANCE (11)

COMPANY	COUNTRY	ACTIVITIES
RBS	UK	Banking, AM
Barclays	UK	Banking
BNP PARIBAS	France	Asset Management, CIB, Private Banking and Insurance
Credit Agricole SA	France	Corporate and Investment Banking
Credit Suisse	Switzerland	Banking
Deutsche Bank	Germany	Banking/Investment Banking, Retail
HSBC	UK	Banking
Llyods	Scotland	Banking
Société Générale	France	Corporate, Investment Banking, AM, Leasing, Consumer Finance
UBS	Switzerland	Asset Management & Banking
Standard Chartered Bank	UK	Banking

ENERGY INDUSTRY: OIL & GAS SECTOR (15)

COMPANY	COUNTRY	ACTIVITIES
British Gas	UK	E & P/Downstream Gas
British Petroleum	UK	E&P/Petro Products
Cairn Energy	UK	E&P
ENI	Italy	E&P
Gas de France	France	LNG
Hardy Oil	UK	E&P
Premier Oil	UK	E&P
Saipem	Italy	Engg.
Schlumberger	France	Engg.
Shell	Netherlands	LNG/Retazil/Petro Products
Statoil	Norway	E&P
Technimont	Italy	Engg.
Total	France	LNG/LPG
Tractebel Eng.	Belgium	Engg.
Tullow Oil	UK	E&P

FLEET AND VEHICLE MANAGEMENT (3)

COMPANY	COUNTRY	ACTIVITIES
ALD Automotive	France	Fleet and Vehicle Management
Arval	France	Fleet and Vehicle

		Management
LeasePlan	Netherlands	Fleet and Vehicle Management

HEALTH CARE INDUSTRY (11)

COMPANY	COUNTRY	ACTIVITIES
Biomerieux India	France	Invitro Diagnostics
B Braun	Germany	Medical Devices
GSK	UK	Pharma, Vaccines, Nutritional HC
IMV Technologies	France	Veterinary Equipments and Consumables
Lundbeck	Denmark	CNS Drugs
Novartis	Switzerland	Pharma/Sandoz
Novo Nordisk	Denmark	Diabetes
Portex	UK	Medical Devices
Sanofi-Aventis	France	Pharma & Vaccines
UCB	Belgium	Zyrtec and some other products
Vigon India	France	Medical Devices

TELECOMMUNICATIONS (24)

COMPANY	COUNTRY	ACTIVITIES
Acquaint	UK	Managed Services
Alcatel	France	Equipment Manufacturer/Supplier
British Telecom	UK	Long Distance Operator
Dialogic	UK	VoIP
Ericsson	Sweden	Equipment Manufacturer/Supplier & Managed Services
Eutel SAT	France	Satellite
Flag Telecom	UK	Submarine Cable
France Telecom	France	Operator
Globcast/France Telecom	France	Broadcast Content
H. Airer	Germany	Mobile Phone & Electronic Goods
I basis	Netherlands	VoIP Carrier
NT Satcom	Germany	VSAT
Nera Telecom	Norway	Satellite Phones
Nokia	Finland	Equipment Manufacturer/Supplier
Nokia-Siemens Networks	Finland	Equipment Manufacturer/Supplier & Managed Services
Orange Business	France	Networking Services

Services/France Telecom		
Sagem	France	Manufacturer
Siemens	Germany	Manufacturer
Tanberg	Germany	HDTV and Video Conferencing
Telenor	Norway	Operator
Tharane & Tharane	Denmark	SatPhones
Virgin	UK	Pocket/Mobile Phones
World Space	USA	Satellite Radio
Vodafone	UK	Operator